



ALABAMA BANKING SCHOOL

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Renaissance Montgomery Hotel  
Montgomery, Alabama  
October 20-25, 2024

The Alabama Banking School offers a comprehensive continuing education program. Through in-depth discussions led by top banking experts, students interact with peers from other banks and affiliates in Alabama and the southeast — exchanging ideas and learning the latest concepts in bank management.

**ACHIEVE BANKING SUCCESS!**

### FACILITY

Students will be housed at the Renaissance Montgomery Hotel and are responsible for making hotel reservations. Students will receive a link for the room block once their application is accepted. The room rate is \$165 plus tax plus a \$2.25 daily resort fee per room. On-site parking is available in a secure parking garage attached to the hotel. The daily parking fee is \$10 plus tax and is added to the students final hotel bill.



## testimonial



“Alabama Banking School was more than an educational program, the **friendships** and **family network** was an experience that will last a lifetime. The relationships and **knowledge** obtained from banking school has helped mold me into a **‘well rounded’ banker** within my professional career and community,”  
said Nick Rockhill, Bank Independent.



### APPLY TODAY AT:

[www.alabama.bank/application](http://www.alabama.bank/application)

ADMISSIONS POLICIES OF THE ALABAMA BANKING SCHOOL ASSURE EQUAL OPPORTUNITY FOR ALL QUALIFIED PERSONS WITHOUT REGARD TO RACE, COLOR, RELIGION, GENDER, NATIONAL ORIGIN, SEXUAL ORIENTATION, AGE OR DISABILITY.

**CONTINUING EDUCATION CREDITS** • *Students qualify for up to 129 hours of CPEs upon completion of all three sessions.* The first year qualifies for up to 43 hours, the second year qualifies for up to 44 hours, and the third year qualifies for up to 42 hours. Students can also qualify for up to 37 CLE per year.



### QUESTIONS

Contact Tabitha Abele, either by calling (334) 244-9456 or by emailing [tabele@alabama.bank](mailto:tabele@alabama.bank). Visit the Alabama Bankers Association online at [www.alabama.bank](http://www.alabama.bank).



## ABOUT THE SCHOOL

For almost 50 years, the Alabama Banking School has used a combination of highly qualified instructors and a rigorous curriculum to teach bankers how to manage a bank and its employees while also understanding how bank departments coexist. Students will learn how to make financial decisions and understand ramifications of the economic environment on the business of banking. The course of study spans 24 months with three, one-week resident sessions each year. During the resident sessions, students spend at least 40 hours in the classroom and review case studies in the evenings. Between sessions, students are required to complete home study problems as a part of the comprehensive program.



## BANKEEXEC

The BankExec simulation takes place in the third year of the program and allows students the opportunity to make decisions as senior officers of a bank. Working in teams, students make operating, lending and pricing decisions that influence bank profitability and bank stock price. The computer model requires students to make decisions, receive feedback on the effectiveness of their decisions and then make new decisions which adjust bank operations to compensate for many internal and external forces including competition, the economy and regulatory constraints. As in the real world, good decisions lead to improved profits and higher stock prices, while bad decisions generate reduced earnings and share prices. Each team makes a verbal presentation to a panel of judges. BankExec participants will graduate with a well-rounded understanding of the cause-and-effect relationship resulting from each decision made in their efforts to run a profitable bank.

# C U R R I C U L U M

*Categories include:*

### MANAGEMENT & STRATEGY

Current Topics & Trends • Economic Outlook • Strategic Marketing • Negotiations • Sales Management • Leadership through Motivation

### OPERATIONS / IT

Banking 101 • History of Banking • Human Resources • Information Technology & Cybersecurity

### LENDING

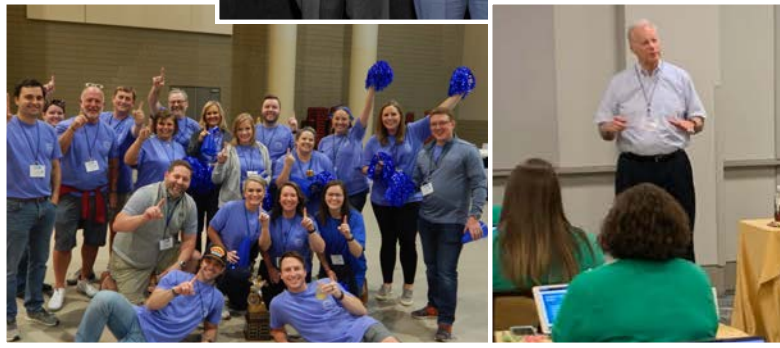
Residential Lending • Commercial Lending • Best Practices in Lending • Title Insurance 101 • Fair Lending

### COMPLIANCE

Banking Law • Bankruptcy Law • Arbitration, Mediation, & Jury Waivers • Loan Compliance • Coping with Regulators

### ACCOUNTING

General Accounting Theory • Balance Sheet Management • Tax Return Analysis • Bank Financial Planning & Analysis • Asset / Liability Management



# A D M I S S I O N

Applicants must be high school graduates with a minimum of two years of banking experience prior to attending the first session. Two years or more of college may be substituted for one year of banking experience. Applicants should be familiar with basic accounting practices.

All students must be an employee or director of a bank or approved financial institution, employed by a regulatory agency, or an associate member of the Alabama Bankers Association.

### TO GRADUATE, STUDENTS MUST:

- Successfully complete three home study projects between sessions.
  - *Applicants should consider this aspect of the school to ensure they will be able to devote the necessary time outside the classroom.*
- Successfully complete comprehensive exams at the end of both the first and second sessions.
- Fully participate in all assigned classes and required networking events.

### TUITION

Admission deadline is September 27. Tuition includes all instruction and course materials through Canvas, an online learning management system, as well as daily breakfast, refreshment breaks, and coffee each morning.

*A Wifi enabled tablet or laptop with a note taking app is required to view presentations and assignments during class.*

- First year\* – \$2,495 member / \$3,095 non-member
- Second year – \$2,395 member / \$2,945 non-member
- Third year – \$2,395 member / \$2,945 non-member

\*First year class tuition includes a \$100 fee for class dues

### Cancellation Penalties

Prior to August 19, 2024 (45 days out).....\$200 cancellation fee  
 Sept. 6-19, 2024 (31-44 days out).....50 percent penalty  
 After Sept. 20 (30 days out).....No refund

**All cancellations must be emailed to Colton Kasarjian at [colton@alabama.bank](mailto:colton@alabama.bank).**

**\*Substitutions are always welcome! \*applies to first year students only.**

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